Fujitsu Authorized Resellers that register and purchase a minimum of five (5) NEW Fujitsu LIFEBOOK® Notebooks and Fujitsu LIFEBOOK and STYLISTIC® Tablet PCs from a Fujitsu-authorized Distributor, receive 5% of the deal total (core units only) in instant savings to support your end-customer opportunities.

- Valid 06/01/2018 - 03/31/2019: Offering a 5% instant savings to Fujitsu Authorized Resellers on a registered, approved and closed deal of a minimum of 5 each Fujitsu LIFEBOOK Notebooks and Fujitsu LIFEBOOK and STYLISTIC Tablet PCs. No maximum unit count!
- Can be combined with Volume Discount Program to save up to 9%.* Not eligible with special pricing.
- Eligible Models: Fujitsu LIFEBOOK Notebooks and Fujitsu LIFEBOOK and STYLISTIC Tablet PCs.
- Eligible Partners: All Fujitsu-authorized mobile Resellers in the US and Canada.

Please continue to next page for Terms and Conditions.
Terms and Conditions

1. The Deal Registration Program is based on qualifying deals involving Fujitsu LIFEBOOK Notebooks and Fujitsu LIFEBOOK and STYLISTIC Tablet PCs.

2. Offer applies to a registered, approved and closed deal of a minimum of 5 units or more received by a Fujitsu-authorized Distributor beginning 06/01/2018 through 3/31/2019, and is subject to change without prior notice.

3. Deal size must be a minimum of 5 units and have an approved deal registration. Any combination of new Fujitsu LIFEBOOK Notebooks and Fujitsu LIFEBOOK and STYLISTIC Tablet PCs are eligible for this rewards program.

4. Not eligible with special pricing.

5. Instant Savings are calculated at 5% discount off MAP Price/unit, no maximum units.

6. PO against closed order must be for a minimum of 5 units – discount may not be applied against cumulative PO submissions with differing PO numbers.

7. Registered deal must be approved and reference a 5-Digit Deal Registration code when attaching the Disti Promo Code (DPC).

8. Partner must acquire eligible units from a Fujitsu-authorized Distributor in order to participate in the discount program.

9. Promotion available to all Fujitsu-Authorized Resellers. All SELECT Partner Program tiers qualify.

10. Price protection is not available for products affected by this offer.

11. This program is stackable with other existing Fujitsu Channel Programs:
   - Fujitsu Channel Volume Discount Program
   - Fujitsu Channel Public Sector Program

12. Any questions regarding Deal Registration Program (DR 5%), including applicable SKUs, please contact your Fujitsu Channel Account Manager (CAM) or your preferred Fujitsu-authorized Distributor directly. Additional terms and conditions vary.

13. Program offered in both Fujitsu America and Fujitsu Canada.

Deal Registration FAQ’s

1. How do I register a deal?
   a. Log in to the Fujitsu Channel PartnerPortal and go to "My Account." Within "My Account" is the link to deal registration.

2. What is the URL for the Fujitsu Channel Partner Portal?
   a. https://www.shopfujitsu.com/b2b/

3. What is my login and password?
   a. As an authorized indirect reseller you have access to the Fujitsu Channel PartnerPortal. Your login user ID will be the email address you listed on your online application - the default password is changeme1. If you have issues with your login, send an email with your contact information and company name to Fujitsu Channel Marketing at: channel@us.fujitsu.com

4. When will my deal registration be approved?
   a. The standard turnaround time for a deal registration to be approved is 48 business hours. Once your deal registration has been reviewed and approved or disapproved, you will receive a confirmation email.

5. Why do I need to register my deal?
   a. Fujitsu is committed to supporting Partners with approved deal registrations (barring any exceptional circumstances). Deal registration does not guarantee special pricing discounts but it is a prerequisite to receive consideration for special pricing as well as participation in specific programs.

6. What do I do with my deal registration ID number?
   a. All resellers have the ability to attach an approved deal registration ID number to a quote. Attaching the approved deal registration ID number to the quote is highly recommended as it will help to streamline the quoting process and ensure you receive the proper sales support from Fujitsu America.
      i. Submit your Deal Registration. When you receive the Deal Registration approval notice, continue.
      ii. On the Channel Partner Portal, create the appropriate configuration, and add to cart.
      iii. Click 'Generate Quote'. In the next screen, you will find the CDE selector and Zip code field. Between these two is the Deal Registration field for inserting your Deal Registration ID number.
      iv. Proceed with generating the quote.

7. How do I know which distributor I submitted my quote to?
   a. Go to "Customer Quote" in the Channel PartnerPortal - this page will show you a list of your most recent quotes. Click on the applicable quote ID number and the preferred distributor name that the quote was issued to will appear at the top of the page.